

# **PRESENTATION OF FRANCHISE FILE**

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Börexpress was founded with the aim of introducing Börexpress to the world with innovative products and approaches and to make Börexpress a world brand with innovative approaches and growth demonstrated both in Turkey and abroad. We aim to employ more than 2000 people and accommodate 100,000 customers in all branches of BörexPress.

Börexpress, which aims to employ approximately 2000 people, aims to host approximately 100,000 guests in all its branches. Our goal is to serve all over Germany in 2022 with the number of products and people.

Börexpress guides its investor in the most correct way, taking into account the conditions he is in. The store planned to be opened is examined by the expert architectural staff of Börexpress, and the necessary feasibility studies are carried out. The requirements of the structure envisaged for the selected place are determined and appropriate project planning is made. The operator and Börexpress management agree on the concept and investment costs. Years of experience and brand identity are transferred to the operator in the most accurate way. The operator only opens and operates his store. It is our guarantee that products specific to Börexpress will be provided.



Before and after the opening of the store, training support is provided to the operators by experienced training staff. The training is given by station trainers who are experts in their field and covers both theoretical knowledge and practical applications. In these training programs, which will meet the training needs of team members and managers, trainings to increase managerial and operational skills, as well as equipment and product trainings, occupy an important place.

In order to make the standard service quality of Börexpress permanent, our experienced operation team continues to provide support and consultancy services to our operators both before and after the opening of the store.

Börexpress frequently tests consumer habits and expectations with research by expert research companies, attaches great importance to R&D studies in order to provide quick answers to the ever-changing needs and demands of the market, and allocates serious budgets for these studies.





## www.borex.de



Börexpress Franchise System is a successful and profitable system. The awareness of the Yayla Group in the food sector ensures the continuity of the system together with the franchisees, by providing continuous support for management and organization. It will continue to exist as a strong brand by bringing its service quality to certain standards.

Börexpress, which constantly renews itself as a system and adds products, offers various advantages to investors who want to do their own business with its franchising system.







## With Börexpress Franchising;

- → You will be part of a well-organized and well-known system.
- $\supset$  You will more easily apply the business processes, which require certain experience and knowledge, thanks to the training and audits provided by Börexpress.
- > You do not have to worry about how you will invest, you will find the permanent support of Börexpress.
- $\supset$  In today's competitive conditions, you will be a part of a strong and powerful chain, instead of being a small company.

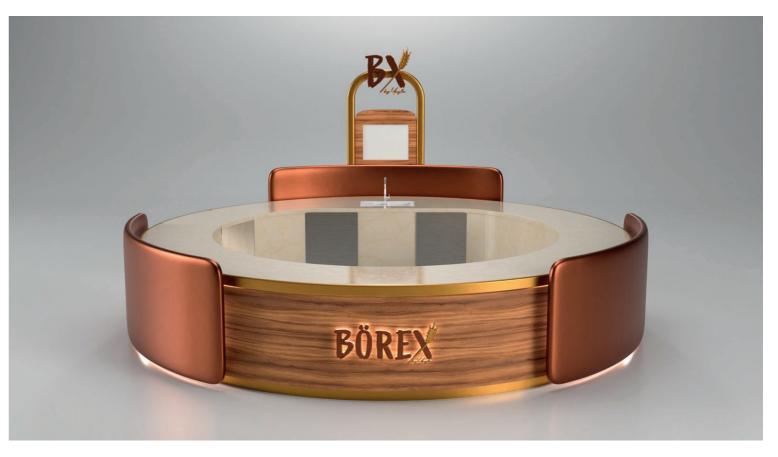


# **Concept Shop**

It is our concept that is generally located at points where pedestrian flow is intense, but where the residential area is limited, such as metro stations, shopping malls, universities, gas stations. Depending on the characteristics of the location and the infrastructure opportunities it provides, the product groups offered may be limited compared to our other concepts.

Physical Criteria:

min. 15-20 m2 residential area. Having at least 3 façades providing service. Availability of infrastructure needs such as electricity and water.







# Concept Shop

Corporate identity LOGO









Pantone 4625 C



Pantone 10350 C

# Great Iaste





# Great Taste





# Great Iaste





## Su Börek

Hackfleisch Spinat Kartoffel Käse

## Beilagen

Börex Baby - Peperoni **Börex** Cornichons Ajoli (Vegan) Dip Sriracha mayo Dip



## Jogurt Drink

Ayran Mango Erdbeer Minze



### Vasser

Vio Still Vio Medium

## Nesspresso

Intenso Origin India









Colomia Organic Bio-Kaffe





Fettpapier / Yağlı Kağıt







Fähnchen / Bayraklı Kürdan

Serviette / Pecete

.







Pappbecher / Bardak







Besteck / Çatal Bıçak

Manschette / Manset





### Papiertasche / Kağıt Torba





IVIENU BOX / MIENU KUTUSU



## Architecture

Based on the decoration determined by our architects, the corporate identity of the brand to be decorated will be preserved and the identity standard will be set. Each new franchise will take its place as part of a corporate chain.

# Equipment

All equipment will be supplied by our company and delivered to the Franchise. Supply from any place other than our company will not be accepted. From the plate to the cabinet, all the necessities will be placed from the products chosen by our company.

# Visuality

The clothes, menu and advertisement images of our brand's employees will be prepared by our company and delivered in this direction.



